

ASCOT



Design • Specify • Build



Bathroom, Kitchen & Laundry
Renovation Experts



What does Ascot do?

Ascot is a total solution renovation business and a retailer of premium bathroom products, kitchen cabinetry, and laundry cabinets – all under one roof.

We provide free, no-obligation in-home consultations where our design consultants measure your space, discuss your goals, and create a professional 3D design tailored to your budget and style.

Once you're ready to renovate, we organise a licensed builder and coordinate every trade needed to complete your project. From demolition to final fit-off, your entire renovation is fully project managed for you.

Ascot supplies everything required for your new space, including:

- Bathroom products
- Baths & showers
- Vanities & tapware
- Toilets & accessories
- Custom kitchen & laundry cabinetry
- Tiles & flooring
- Benchtops & storage solutions

With Ascot, you don't need to deal with multiple companies or juggle designers, tradies, and suppliers - **we take care of it all.**

**Everything under one roof:
from design, to products, to installation,
it has to be Ascot!**









Why choose Ascot for your next Project?

The Complete Design, Supply & Renovation Experience



Full Service: Design • Supply • Install

We handle everything from 3D design to product supply and licensed trades no juggling multiple companies.



Quality Trades You Can Trust

Our licensed, reliable tradespeople follow Australian standards and deliver high-quality workmanship every time.



Free Professional 3D Design

Visualise your new bathroom, kitchen or laundry before work begins with our complimentary 3D design consultation.



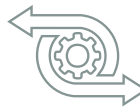
Managed From Start to Finish

We coordinate trades, order products, schedule deliveries and keep you updated at every milestone – stress-free renovation.



Large Showroom With Everything You Need

Explore vanities, tiles, tapware, showers, baths, cabinetry and more – all in one convenient location.



Proven & Smooth Process

Our step-by-step system ensures your renovation is organised, efficient and delivered on time.



Experienced Designers Who Listen

We tailor your design to your lifestyle, budget and style preferences to create a space that truly works for you.



Local, Family-Owned Business

With real accountability and personalised service, we treat every renovation as if it were our own home.



Clear, Transparent Quotes

No hidden fees. You receive detailed renovation and product quotes with itemised pricing and flexible options.



Hundreds of Successful Renovations

We've transformed homes across Melbourne with beautiful, functional designs built to last

Ascot Bathroomware

Design • Product • Renovation

Your complete renovation partner.

Your Renovation Journey with Ascot Bathroomware

A Step-by-Step Guide to How Everything Works



Step 1 - Book Your Design Consultation

Once you book your appointment, you will receive an SMS confirming:

- Your consultation date & time
- Your design consultant
- Their contact details
- A request to send photos of your current space

This helps us prepare before we meet



Step 2 - On-Site Design Consultation

Your design consultant visits your home to:

- Take detailed measurements
- Take detailed notes
- Take photos of the existing space
- Discuss layout, style, and functionality
- Understand your renovation goals and budget



Step 3 - Book Your Showroom Presentation

Before leaving your home, we book your next appointment in our showroom.

At this meeting, you will review:

- Your custom 3D design
- Your renovation quote
- Your product quote

You'll also receive an SMS reminder the day before.



Step 4 - We Prepare Your Design, Quotes & Mood Board

Our team prepares:

- Your 3D drawings
- Your renovation quote
- Your product quote
- A physical mood board of your chosen materials



Step 5 - Showroom Presentation

During this appointment, we take you through:

- Your 3D design displayed on our large screen
- Product selections & material samples
- A full walk-through of chosen items in the showroom
- Renovation quote explained line-by-line



Step 6 - Approve Your Design & Quotes

You will receive your final documents:

- Updated 3D drawings
- Cabinetry drawings (if applicable)
- Final product quote
- Rendered images
- Renovation quote

Approval can be done via email or digital signature.



Step 7 - Pay Your Deposit

Your deposits lock in your renovation date and product orders.

Renovation Deposits:

- 10% to secure builder
- 50% before start
- 30% after waterproofing
- 10% at completion

Product Deposits:

- 50% minimum
- Full payment for all custom-made items



Step 8 - Pre-Construction Pack

You will receive:

- Renovation start date
- Builder contact details
- Product delivery dates
- Bin placement details (Council fees apply if placed on council land)
- Final walkthrough date
- Full renovation timeline (rough in, waterproofing, tiling, fitoff, completion)
- Customer preparation checklist



Step 9 - Sign Off & Ready to Begin

Your renovation is now fully locked in.

Your consultant will attend key stages to ensure everything runs smoothly and as planned.

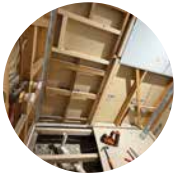
Thank you for choosing Ascot Bathroomware.
We look forward to creating your new space.

Bathroom Renovation Guide

Your journey to a beautifully crafted new space

What to Expect During Your Renovation

Your bathroom transformation is completed in a series of structured stages. Each week focuses on key milestones to ensure quality workmanship and a smooth experience from start to finish.



Week 1 – Preparation & Construction

During the first week, we prepare your space and carry out essential structural work.

What happens this week:

- Removal of your existing bathroom materials
- Creation of wall niches and preparation for your new layout
- Installation of your shower base
- Walls are straightened and prepared
- Plumbing and electrical foundations are completed
- Walls are sheeted and ready for waterproofing



Week 2 – Waterproofing

Your bathroom receives a full waterproofing treatment to protect against future moisture issues.

What to expect:

- Two coats of waterproofing
- Some days with contractors on site and some days without, to allow for proper drying time



Week 3 – Tiling Stage

Your new tiles begin to bring the space to life.

Progress this week:

- Floor tiles laid
- Wall tiles installed over multiple days
- Measurement for your custom shower screen
- Grouting of all tiled areas
- A drying period with no contractors on site



Week 4 – Fit-Off & Finishing Touches

Your bathroom starts to take its final shape as all fixtures and finishes are installed.

This week includes:

- Sanding and finishing of plaster
- Painting of ceilings, trims, and doors
- Installation of vanity, mirrors, fittings and accessories
- Electrical and plumbing fixtures installed (tapware, toilet, shower, lighting)
- Final sealing and caulking
- A detailed inspection to ensure everything meets our standards



Week 5 – Completion & Handover

Your new bathroom is ready to enjoy.

Final steps:

- Any touch-ups or adjustments completed
- Final clean-up and presentation
- Handover and walkthrough
- Final invoice and documentation issued



MIXX

tapware & accessories

 **Hotwire**
warm your soul

 **PHOENIX**

BELLAVISTA

Nero

SAN MARCO.
TILE GALLERY

ASCOT

 Bathroomware

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